

Entrepreneurship And Business Management N4 Macmillan

The second edition of the bestselling The SAGE Handbook of Organizational Institutionalism has been thoroughly revised with new chapters added, bringing together extensive coverage of aspects of Institutional Theory.

This book identifies the major factors responsible for effective transfer of information and human expertise from an advanced country or a multinational corporation to the developing world.

E-commerce 2021: business.technology.society 16E provides you with an in-depth introduction to the field of e-commerce. We focus on key concepts, and the latest empirical and financial data, that will help you understand and take advantage of the evolving world of opportunity offered by e-commerce, which is dramatically altering the way business is conducted and driving major shifts in the global economy”

E-Commerce 2020-2021: Business, Technology and Society, Global Edition

Basics of Entrepreneurship

Economic and Management Sciences, Grade 9

How to Win Your Investors' Confidence

Addressing Barriers to Learning

New Perspectives

Over the years, a shortage of funds has resulted in a huge deficit in government budgets for infrastructure, especially in developing economies. It is no longer feasible for governments to bear the entire burden of funding public infrastructure. Given that an inadequate supply of public infrastructure poses a challenge for the economic development of any country, partnerships with the private sector to fund public infrastructure procurement has started to be relied on as an alternative to traditional public procurement. Public-Private Partnerships are an arrangement that allow private entities to fund, design, manage and operate public infrastructure for a term in exchange for the payment of tolls by users or the government may well be the solution to the infrastructure crisis in many developing economies. This book examines the role of law in the adoption, implementation and regulation of Public-Private Partnership in selected developing economies including Brazil, India, Nigeria and South Africa to address how to deal with overlapping laws and how the law can protect assets invested in PPP in order to attract private sector interests in infrastructure financing in developing market, showing how law can be used to create, sustain and promote PPP frameworks that take into account local circumstances in developing economies.

TRY (FREE for 14 days), OR RENT this title: www.wileystudentchoice.com Successful entrepreneurship requires a specialized mix of innovation, drive, business acumen, and communication; an entrepreneur sees the potential and pitfalls in any idea, and understands the product, the market, and the business climate well enough to make smart decisions for the venture. This book is designed to go beyond the nuts and bolts of entrepreneurship and help students develop the critical foundation referred to as “entrepreneurial thinking.” Organized to align with the typical flow of development, the text allows students to develop their own ideas alongside each lesson. Coverage of goals, opportunities, and resources includes detailed discussion of venture funding, financial resources, and the relationships needed to get an idea off of the ground; subsequent chapters include clear guidance on keeping the momentum going through product development, enterprise growth, value creation, and the evolution of the business model. Based on the latest research and providing a truly global perspective, this book gives students a comprehensive, real-world foundation in entrepreneurship today.

Entrepreneurship - a South African perspective is a guide to becoming a successful entrepreneur. It describes and illustrates new venture creation within a South African context: the start-up process, the growth stages and the challenges in the maturity phase of the business.

The Oxford Handbook of Human Resource Management

The SAGE Handbook of Organizational Institutionalism

The Founder's Dilemmas

Student book

The Psychology of Entrepreneurship

Introduction to Entrepreneurship and Business Management N4

The Psychology of Entrepreneurship: New Perspectives is an update of the earlier landmark volume in the Society for Industrial and Organizational Psychology Organizational Frontiers Series. This new book takes stock of the advances in the field of the psychology of entrepreneurship with all new chapters and presents the latest findings on traditional topics, such as cognition, motivation, affect, personality, and action. The Psychology of Entrepreneurship: New Perspectives compiles research of the most prolific scholars in the field to produce an overview of the most important psychological topics relevant to entrepreneurship. It includes novel insights into topics such as entrepreneurial cognition, intrapreneurship and innovation, leadership, entrepreneurial competencies, action theory, entrepreneurship training, and the process of entrepreneurship. Additionally, the updated volume presents new topics that have become more and more important in entrepreneurship research. These topics include affect, clinical psychology and disorders, biological correlates of entrepreneurship, entrepreneurial teams, culture, identity, starting capital, failure and exit, contextual factors, age and demographic change, evidence-based entrepreneurship, and entrepreneurs' well-being. With a collection of authors comprising experts who have developed the field over the last decade, The Psychology of Entrepreneurship: New Perspectives is vital to all students, scholars, and instructors interested in staying abreast of the most current, novel research and insights into the psychology of entrepreneurship.

Now in its 5th edition this comprehensive, practically focused and highly accessible text explores the contexts, choices and strategies facing the small business venture, including extensive coverage of planning a new venture. Pedagogical features developed in response to market feedback include running case material to explore the same case situation from a number of different but interrelated angles, annotated further reading, new chapter-end real world case studies, learning objectives and linked chapter summaries – providing a student- and lecturer-friendly learning environment.Students on modules such as Personal Development and Effectiveness, Study Skills, Management Skills, Business Skills, Business Communication, Business Awareness, Managing Oneself and Others at – for example – BABS/BABA, HND/HNC, DMS, MBA levels will all find this a hugely valuable text through study and working life.

This book provides the essentials to write a successful business plan. The represented methods and best practices have been approved over many years in practice with many management consulting engagements. The book is beautifully structured, it has a pragmatic emphasis and an autodidactic approach. The reader gets acquainted with the skills and competencies as well as tools, required for the planning and development of the business plan project.

A Step-By-Step Guide to Creating and Developing a Successful Business

The Strategic Leader as Innovation Manager

Entrepreneurial Marketing

Multiple-choice Questions for Introduction to Business Management

The Business Plan

Skills Training for Counselling

HRM is central to management teaching and research, and has emerged in the last decade as a significant field from its earlier roots in Personnel Management, Industrial Relations, and Industrial Psychology. People Management and High Performance teams have become key functions and goals for manager at all levels in organizations. The Oxford Handbook brings together leading scholars from around the world - and from a range of disciplines - to provide an authoritative account of current trends and developments. The Handbook is divided into four parts: * Foundations and Frameworks, * Core Processes and Functions, * Patterns and Dynamics, * Measurement and Outcomes. Overall it will provide an essential resource for anybody who wants to get to grips with current thinking, research, and development on HRM.

One of the most important steps in launching or expanding a venture is the creation of a business plan. The absence of a written business plan can lead to failure for new businesses, and inhibit growth and development. Based on methodology developed at Cranfield School of Management, The Business Plan Workbook takes a practical approach to the topic of business planning. Perfect for those growing businesses, as well as a range of academic and professional courses, this title takes the reader step-by-step through each phase of the development of a business plan, from creating a competitive business strategy to its writing and presentation. With 29 corresponding assignments that each includes case studies such as Hotmail, Cobra Beer, IKEA and Amazon, actively engaging questions and worksheets, it will enable you to validate your business idea, brand your business, research your market, and raise finance. This new edition includes an additional assignment covering online content, key words, SEO, Social Media, traffic tracking, affiliate marketing and online advertising. With a range of fresh case studies including BrewDog, Chilango and Honest Burgers, this fully updated ninth edition of The Business Plan Workbook is an invaluable and comprehensive guide to all aspects of business planning. Online supporting resources for this book include lecture slides, test questions and answers, and a new guide to online courses, lectures and case studies.

Business Management for Entrepreneurs introduces entrepreneurs and managers of small and medium-sized businesses to all the functions needed to manage these organizations successfully. This is an essential guide to the small business management competencies that are essential for the success of a smaller business.

Business Transformation Strategies

Nordic Trading Companies in the Seventeenth Century

Small Business Management and Entrepreneurship

Entrepreneurship and Beyond

A South African Perspective

Marketing Ethics & Society

The Founder’s Dilemmas examines how early decisions by entrepreneurs can make or break a startup and its team. Drawing on a decade of research, including quantitative data on almost ten thousand founders as well as inside stories of founders like Evan Williams of Twitter and Tim Westergren of Pandora, Noam Wasserman reveals the common pitfalls founders face and how to avoid them.

Artificial intelligence (AI) has grown in presence in asset management and has revolutionized the sector in many ways. It has improved portfolio management, trading, and risk management practices by increasing efficiency, accuracy, and compliance. In particular, AI techniques help construct portfolios based on more accurate risk and return forecasts and more complex constraints. Trading algorithms use AI to devise novel trading signals and execute trades with lower transaction costs. AI also improves risk modeling and forecasting by generating insights from new data sources. Finally, robo-advisors owe a large part of their success to AI techniques. Yet the use of AI can also create new risks and challenges, such as those resulting from model opacity, complexity, and reliance on data integrity.

The Innovating Organization is a systematic, empirical study of the change in forms from traditional multi-divisional hierarchies to flatter, less rigid networks. The rich array of data generated by the eight current international case studies provides fresh insights into the network organization, and suggests new methodologies for organizational research. Coopers & Lybrand, BP, Unilever, Rabobank and Saab are amongst the companies surveyed.

Entrepreneurial learning for TVET institutions

Entrepreneurship & Business Management, N4

Artist Management for the Music Business

Technology Transfer

Entrepreneurship and Small Business

The Innovating Organization

Globalization has fueled the growth of entrepreneurship. Starting a new venture involves risk taking as well as capital investment. This book delves into all the varied aspects of entrepreneurship. The impact of economic policies, finances, opportunity and capacity are some of the topics covered in this text. It will prove beneficial to students, scholars, professionals, aspiring entrepreneurs, etc.

Drawing on an impressive range of archival material, this monograph delves into the careers of two businessmen who worked for Nordic chartered monopoly trading companies to illuminate individual entrepreneurship in the context of seventeenth-century long-distance trade. The study spans the Caribbean to the Indian Ocean, examining global entanglements through personal interactions and daily trading activities between Europeans, Asian merchants and African brokers. It makes an important contribution to our understanding of the role of individuals and their networks within the great European trading companies of the early modern period. This unique book will be of interest to advanced students and researchers of economic history, business history, early modern global history and entrepreneurship.

In this holistic and practical introduction to Entrepreneurship & Small Business, Paul Burns takes a life-cycle view of a business, arming students with a comprehensive understanding of the many stages and forms of entrepreneurship. The book unpicks exactly what makes an entrepreneur, what motivates them, how they manage and lead, and how their characteristics help shape the businesses they run. What’s new for this edition? - Updated international case studies from entrepreneurs and small businesses, ranging from Oman to Australia (see list below for more details) - First-hand, detailed stories from real-life entrepreneurs in brand new Meet the Entrepreneur video case studies - Exploration of the growing importance of social and civic enterprise and hot topics such as effectuation and lean entrepreneurship - Rich multimedia content in the form of additional teaching and learning resources on the companion website This market-leading book offers a truly global selection of case studies: - 97 cases from across Europe - 22 cases from the U.S. - 9 cases from Far Asia - 7 cases from the Middle East - 6 cases from Southern Asia - 6 cases from Australia

How to Survive and Thrive in a Complex and Turbulent World

Public-Private Partnerships in Emerging Economies

Global Perspectives

Entrepreneurship & Business Management

Student’s book. N4

Entrepreneurship

Discover how to transform stress and other unwanted states into resilience, clarity, and improved wellbeing with this insightful new book Resilience By Design: How to Survive and Thrive in a Complex and Turbulent World delivers the world’s most detailed and research-backed how-to manual to integrate advances from neuroscience and complexity theory with real world expertise, providing practical techniques that you’ll want to use every day. Alongside well explained scientific theory, each chapter contains dramatic, real-life stories of people from frontline services, elite sports, and everyday survivors who learned to thrive in high pressure, demanding, and often deadly situations. You’ll discover how resilience isn’t just the ability to tough it out; it’s dependent upon an interconnected set of skills, techniques, creative processes, and new understandings of how we think, act, and interact with our environments and each other. If you or someone you care about experiences unwanted stress, anxiety, decision fatigue, overwhelm, or burnout, by applying the step-by-step techniques in this book, you’ll learn to develop resilience, clarity, improved energy, wellbeing, and overall performance. You’ll also learn: There’s no such thing as an inherently stressful situation, workplace, or event. How to appreciate and benefit from the hidden information in your unconscious signals and intuitions How to adapt your decision making to meet the challenges of uncertainty, from the complicated and complex, to the outright chaotic When to define your limits and ‘line in the sand’ so that you never expose yourself to unmanageable risk or potential burnout What is it to, ‘Know Thyself’, through techniques that change perspective and bring clarity even in uncertain, turbulent times Techniques that can be easily taught to people you care about Lifelong resilience and being at your best is available to each of us, no matter what life throws at you. Resilience By Design was derived from the experiences of hundreds of people on the frontline of emergency services, defense, Olympic level sports, business, art, science, and many other areas of expertise—from firefighters and paramedics to social workers and athletes. This book is written for students and teachers, parents and children, caregivers and patients, athletes and coaches, managers and employees, entrepreneurs, and fortune 500 CEOs, and anyone who wishes to know how to survive and thrive in an ever more complex and turbulent world.

Organizational leaders, governments and trade unions all agree that learning is fundamental to organizational and economic success. The question is how it should best be supported. The Handbook of Work Based Learning delivers a compelling answer to this question. Learning needs to be based in the realities of organizational life. This unique, groundbreaking handbook provides a definitive guide to the set of strategies, tactics and methods for supporting work based learning. The three main parts of the Handbook, which focus in turn on strategies, tactics and methods, are written for both the learner and the professional developer alike. Each includes a description of the process (strategy, tactic or method), provides examples of what it looks like in action, explains the benefits and the likely limitations and provides a set of operating hints for applying the process. Nothing has been neglected, so alongside detailed descriptions of what to do and how to do it, the authors have included the Declaration on Learning, created by thirteen of the major figures in the field of organizational learning, a section guiding you towards routes for gaining qualifications, along with a well-researched set of references and further reading.

Marketing and Entrepreneurship have, until quite recently, remained two quite independent scholarly domains. In 2002, Morris et al. provided a definition of Entrepreneurial Marketing as, "an integrative construct for conceptualising marketing in an era of change, complexity, chaos, contradiction, and diminishing resources, and one that will manifest itself differently as companies age and grow. It fuses key aspects of recent

developments in marketing thought and practice with those in the entrepreneurship area into one comprehensive construct."

The Handbook of Work Based Learning

Business Management for Entrepreneurs

Resilience By Design

Strategic Management in Developing Countries

N4 Entrepreneurship and Business Management

Business Management for the Year 2004+

Marketing, while essential to organisational success, is arguably one of the most controversial aspects of business management. Criticisms of marketing's impact range from fostering materialism and unsustainable consumption patterns through to the use of deception, stifling of innovation and lowering of quality, to name but a few. Taking a holistic and international perspective, this book critically examines the ethical challenges marketing faces and explores strategies marketers can use to respond to those challenges. The book examines specific aspects of marketing activities, such as ethical considerations in relation to young consumers, potentially harmful products and criticism of the societal impact of medical, arts and tourism marketing activities. It then combines these with wider discussions of frameworks that enable marketers to respond to ethical challenges, supplemented by discussions of cross-cultural and international perspectives, consumer responses and ethical consumption movements as well as shifting historical perceptions of marketing ethics. The book is accompanied by a companion website including: PowerPoint slides and teaching notes per chapter, links to free SAGE journal articles and online videos selected per chapter by the authors, quizzes per chapter and links to further reading online. Visit: <https://study.sagepub.com/eagle>

A resource for industry professionals and consultants, this book on corporate strategy lays down the theories and models for revitalizing companies in the face of global recession. It discusses cutting-edge concepts, constructs, paradigms, theories, models, and cases of corporate strategic leadership for bringing about transformation and innovation in companies. It demonstrates that great companies are those that make the leap from 'good' results to 'great' results and sustain these for at least 15 years; it explores, reviews and analyzes great transformation strategies in this context. Each chapter in the book is appended with transformation exercises that further explicate the concepts.

Study & master economic and management sciences grade 8 has been especially developed by an experienced author team for the Curriculum and Assessment Policy Statement (CAPS). This new and easy-to-use course helps learners to master essential content and skills in economic and management sciences.

Artificial Intelligence in Asset Management

Succeed in Entrepreneurship and Business Management

Small Business Management

Anticipating and Avoiding the Pitfalls That Can Sink a Startup

Study guide

Early Modern Overseas Trade and Entrepreneurship

Allen prepares you for the realities of successfully directing the careers of talented performers in the high-risk, high-reward music business. You will learn to prepare yourself for a career in artist management - and then learn the tools to coach, lead, organize time, manage finances, market an artist, and carve out a successful career path for both yourself and your clients. The book features profiles of artist managers, an exclusive and detailed template for an artist career plan, and samples of major contract sections for artist management and record deals. Updated information including a directory of artist management companies is available at the book's companion website. A peer reviewer for Artist Management for the Music Business proclaimed ".this is going to be an excellent text. It contains many unique insights and lots of valuable information. This is essential reading for managers, students, and artists in the music business.

"Developed especially for the TVET student at N4 level, Succeed in Entrepreneurship and Business Management N4 focuses on linking theory to industry, and building skills, while meeting the requirements of the syllabus in a way that is accessible."--Back cover.

Hatten provides a balanced introduction to both entrepreneurship and small business management before turning his focus toward achieving and maintaining a sustainable competitive advantage as a small organization. Current issues including global opportunities, service, quality and technology are highlighted throughout the text, and the Third Edition features an increased emphasis on small business ownership by women and minority groups. Additional coverage is given to the new Small Business Administration size standards, creating a personalized business plan, and e-commerce. New! A full chapter is devoted to creating a business plan. Two complete plans written by undergraduate students appear in the text—one designed for a service business, the other for a retail establishment. Electronic Business Plan Templates are also available online. New! "What Would You Do" exercises provide realistic opportunities for students to think critically and realistically. New! "Profile in Entrepreneurship" boxes spotlight individuals who've created new products and businesses. New! Eduspace course management system. New! Coverage of small business ownership by women and minority groups has been increased throughout the text New! End of chapter questions ("Comprehension Checks") have been added to each chapter. Author created supplements including the Instructors Resource Manual, Test Bank and PowerPoint slides, ensure seamless integration of the text and teaching resources. A shorter length accommodates one semester courses without sacrificing important topics.

Economic and Management Sciences, Grade 8

Entrepreneurship and Business Management

The Business Plan Workbook

A practical guide

Skills Training for Counselling is written primarily for counsellors trainers. It is clear and useful survey by one of the most experienced and respected counsellor trainers in the UK' - Psychology Teaching Review The demand for qualified counsellors is increasing and there exists a need to train and develop individual with the skills and competencies they need to deliver this vital service. For those who are responsible for delivering and developing courses, quality is a paramount issue. This invaluable guide is intended to help those who are training counsellors, as well as those training to be counsellors, and deals with: teaching and learning skills, curriculum development; preparation and setting up of courses; teaching ideas, competencies and assessment; with a final chapter of the competencies of the trainer. Useful appendices contain further practical ideas for learning skills and identifying competencies as methods of assessment.